

Walter Maikish, Director of Civilian Operations, Cisco



Walter Maikish is the Operations Director for Federal Civilian at Cisco. In this capacity, he leads a team dedicated to connecting people with technology to help Federal agencies transform their IT and accelerate their missions.

Walter has spent most of his career rising through the ranks at Cisco. This has given him insights into public and private sector IT and mission needs as well as how Cisco's solutions can address them. As the lead for Cisco's civilian operations, he also has visibility into the latest Federal IT trends and future workforce needs.

Walter's distinguished career has earned him numerous internal and external awards for his leadership and impact on moving Federal IT forward through transformation. He is a recipient of the *Federal Computer Week* Rising Star Award for his innovation and impact on Federal IT, Cisco's Partner Engagement Award for his efforts to cultivate Cisco's valued partner ecosystem, and a three-time winner of Cisco's Manager of Excellence Award for his focus on the mission success of his customers.

Walter began his career at IBM as a business analyst for the financial services sector where he cultivated customer relationships and used his business and IT knowledge to assess and

Walter is active in the Federal IT community and a member of several professional associations including the American Council for Technology Industry Advisory Council (ACT-IAC), the Association for Federal Information Resources Management (AFFIRM), and the Professional Services Council.

Walter holds a Bachelor of Arts degree in Economics and Business from Lafayette College. He lives in Arlington, VA with his wife, Katie, and their two boys. He is an avid Nationals and Capitals fan and is reveling in the recent championships for both teams.